



# Experience.

## Our Property Experience

Real estate cuts across all sectors of JTC's business and we currently administer in excess of £4.5 billion of underlying property assets on behalf of our clients. The following descriptions highlight the depth and diversity of JTC's experience:-

- the acquisition, planning and development of a prime location in Canary Wharf consisting of over 850 apartments with a gross total development value of £300m. Construction work on four towers began in February 2007 and is due for completion in 2010. We were also involved in successfully negotiating the pre-sale of this award winning residential development. Our role also included acting as Client Advisor during the financing process of a Residential Development Club Facility of £110m.
- acting for a UK based property group formed in 1997 with an aggregate value of £800m at its height, primarily comprising property in London and the provinces, in addition to Belgium and Germany. The group is run on an outsourced model and JTC acts as the hub in coordinating advisors and managing day-to-day operations. We have also played a significant role in negotiating 3 separate refinancing arrangements for this group which resulted in the release of significant equity for further investment.
- managing a Family Office which has within its asset mix a group of public houses in addition to a portfolio of properties located in Europe. The latter group of properties are for commercial and retail use and our ongoing responsibilities include working closely with the property advisors in terms of the management of these assets. Our role also extends to all matters in relation to the acquisition and disposal of properties as and when required.
- the acquisition, planning and development of an urban regeneration project in a UK county town including retail, car parking and leisure facilities, library and new county council offices. The project involved continuous interaction with the local council, lead advisors and various financial institutions in addition to site visits to assess the progress of the development.
- acting for a private offshore property group with regards to the acquisition of prime UK real estate with a value of £220m. We assisted in structuring the transactions via Jersey property unit trusts.

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- acting for a leading North American property investment company in relation to the purchase of a landmark City building for a total consideration of £355m utilising a complex SDLT structure which was subsequently rationalised.
  - the acquisition of 29 plots of land in Nottingham for a consideration of £47m as part of an urban regeneration plan. The target gross development value is £800m and the scheme will be residential and mixed use.
  - coordinating a project consisting of the purchase of 29 flats in Central London. We participated in identifying a purchaser, creating a fund ownership structure, arranging bank finance and arranging and administering the property management structure for the company.
  - the corporate acquisition of a property holding company which owned a shopping centre in the West of Scotland. The centre was sold 18 months later and our role involved working closely with the property managers, chartered surveyors, legal team and bankers.